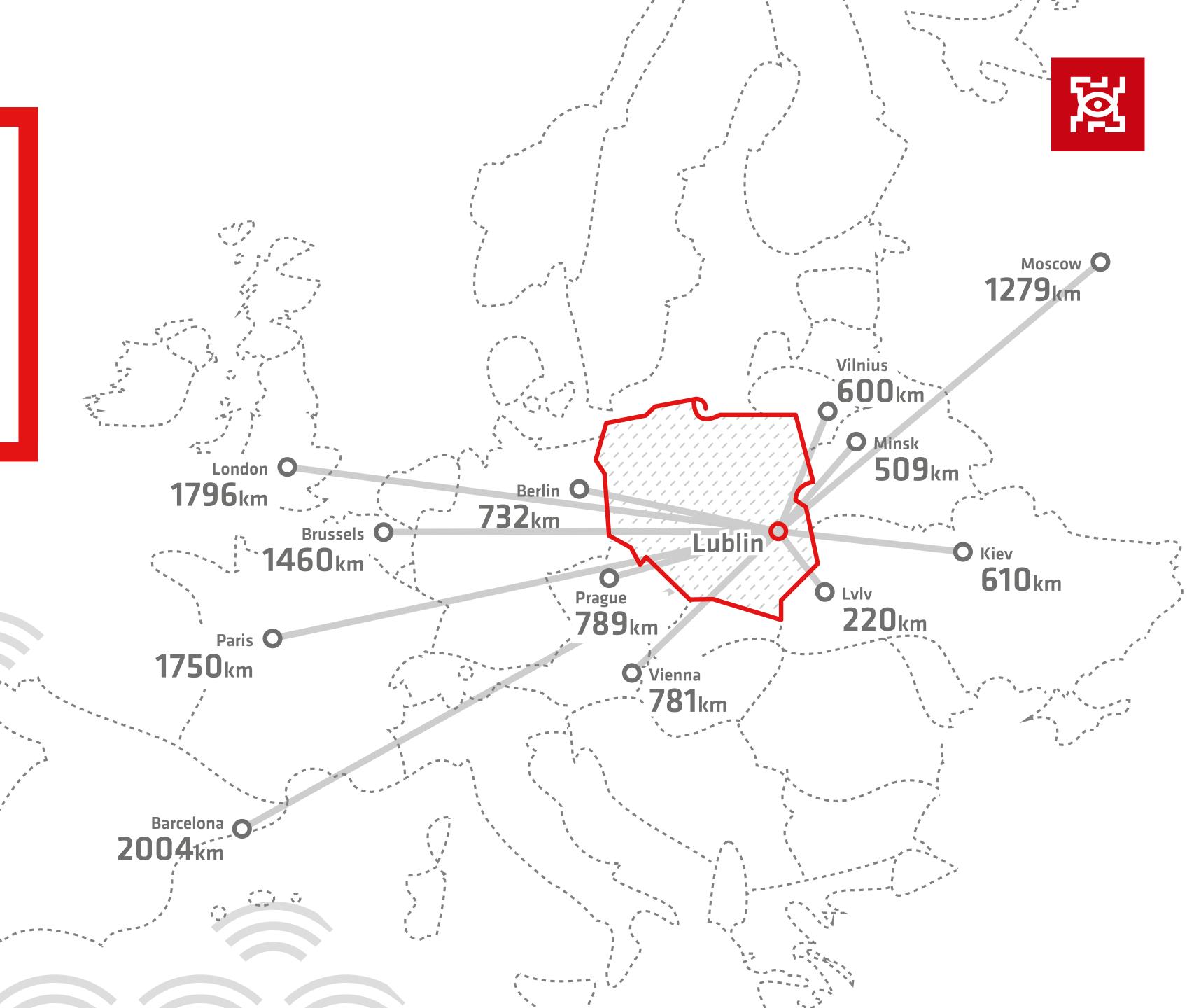




Lublin Lucation





340,000

Population of Lublin

9th biggest city in Poland,

1st in Eastern Poland

45,400 Number of enterprises Population of Greater Lublin

65,200 Number of students

Universities

LUBLIN the City of Inspiration

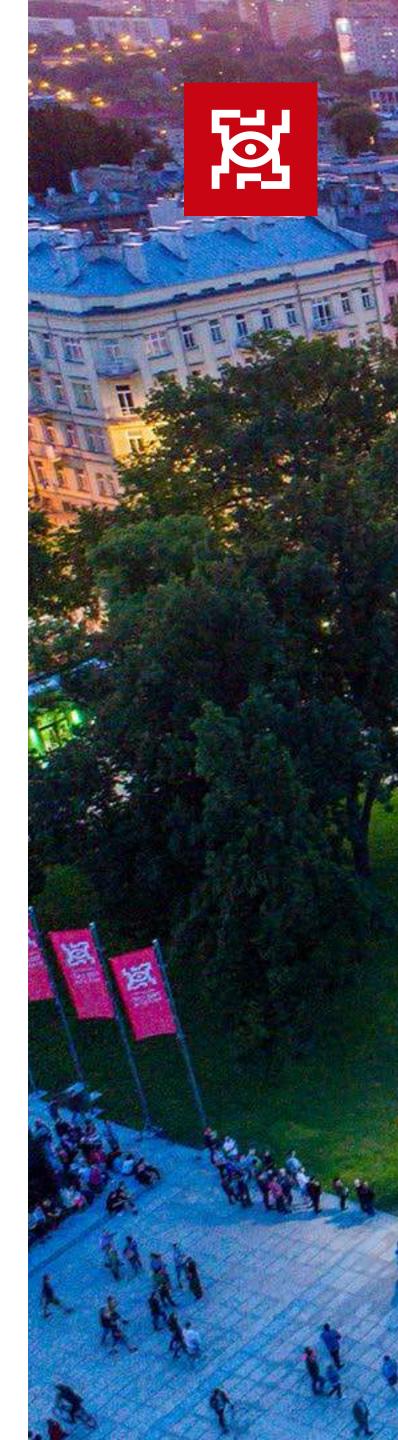
Lublin 2010

- Poor relationship with universities
- 'Ad-hoc' cooperation
- Putting out fires
- No written agreements
- Limited cooperation
- Lack of trust, fierce competition
- Taking too much for granted
- No long-term strategy





- 2012-2013 developing a participation-based strategy
- Municipal government of the City of Lublin starts
 cooperating with businesses and academic institutions
- Founding Academic Relations Division
- Founding Local Support Group
- Establishing workgroups responsible for cooperating
 with higher education institutions and developing
 projects with their representatives





ENTREPRENEURSHIP **LUBLIN** the City of Inspiration

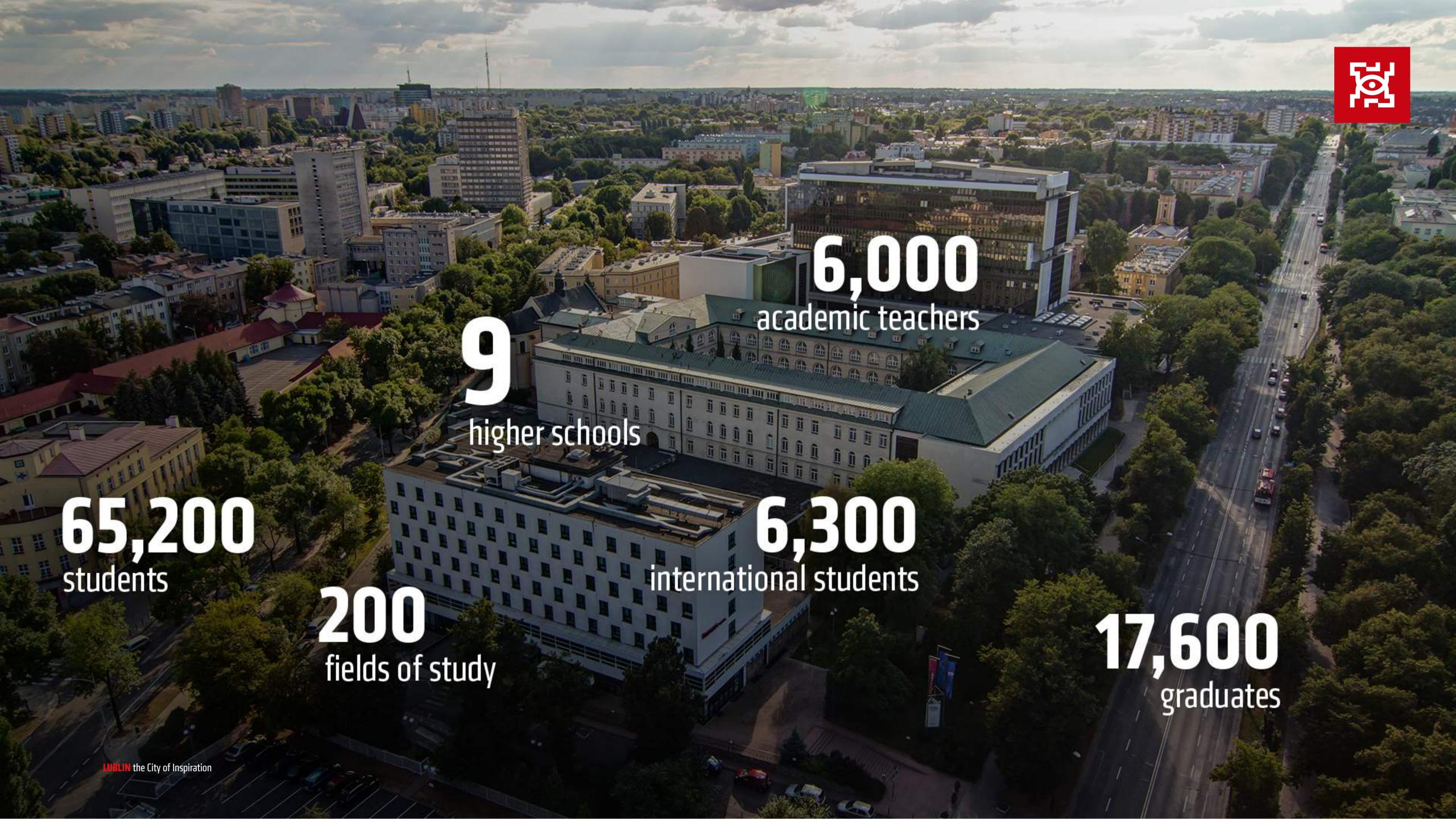
Lublin Development Strategy 2013-2020

The mission of the city of Lublin is to create conditions and acquire the best expertise in order to:

- meet and develop the needs of Lublin residents and other stakeholders
 and
- make use of and develop their talents and creative potential for the common good.









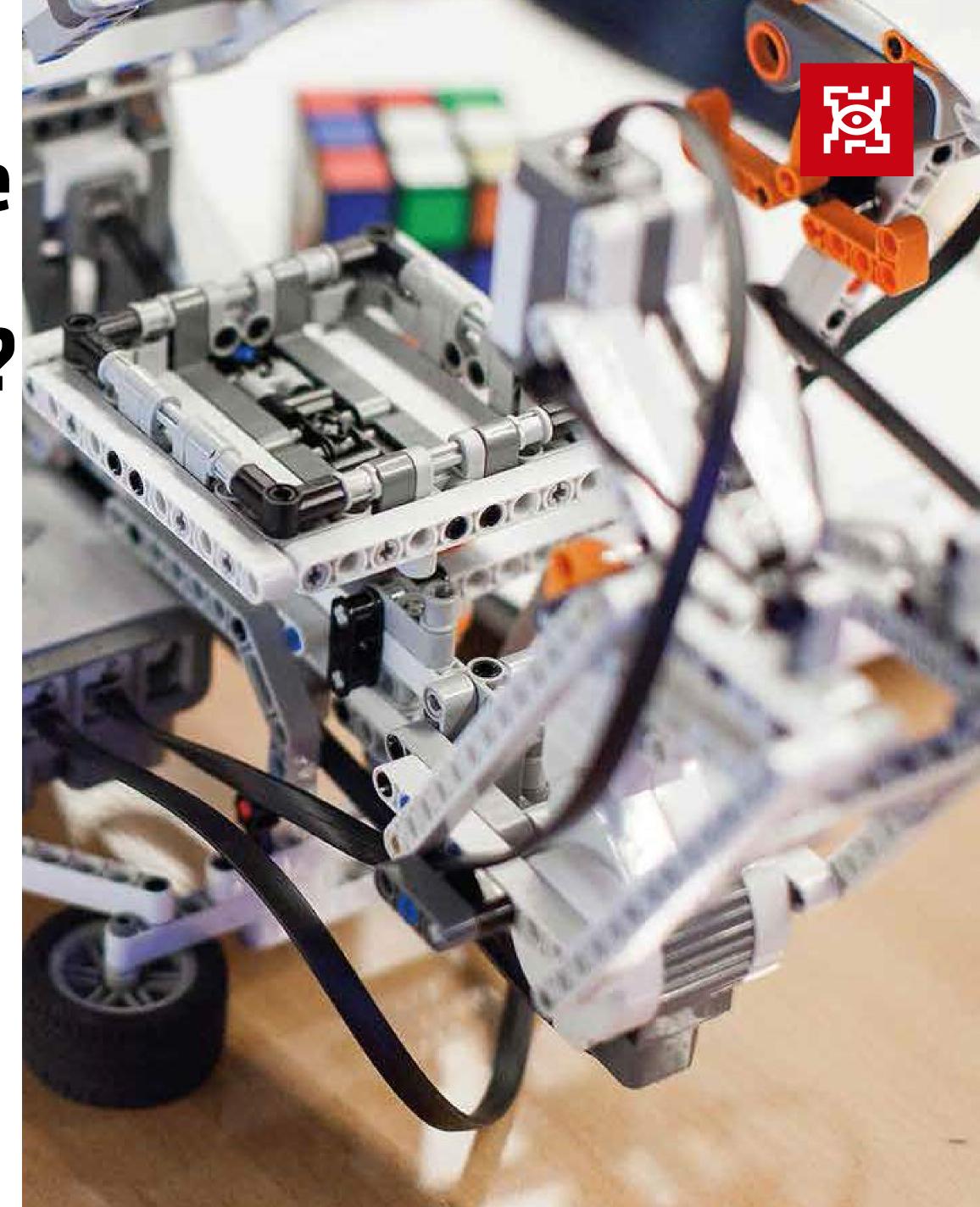
How does the city stimulate universities?

- The city encourages development and collaboration between businesses and universities
- Professional team responsible for developing relations with universities
- Supporting internationalisation
- International cooperation within EUniverCities



How does the city encourage collaboration between businesses and universities?

- The city important participant in the game played by businesses and universities
- Encouraging collaboration between businesses and universities
- Participating in developing syllabi tailored to the needs of economy
- Supporting start-ups
- Undertaking initiatives aimed at creating clusters



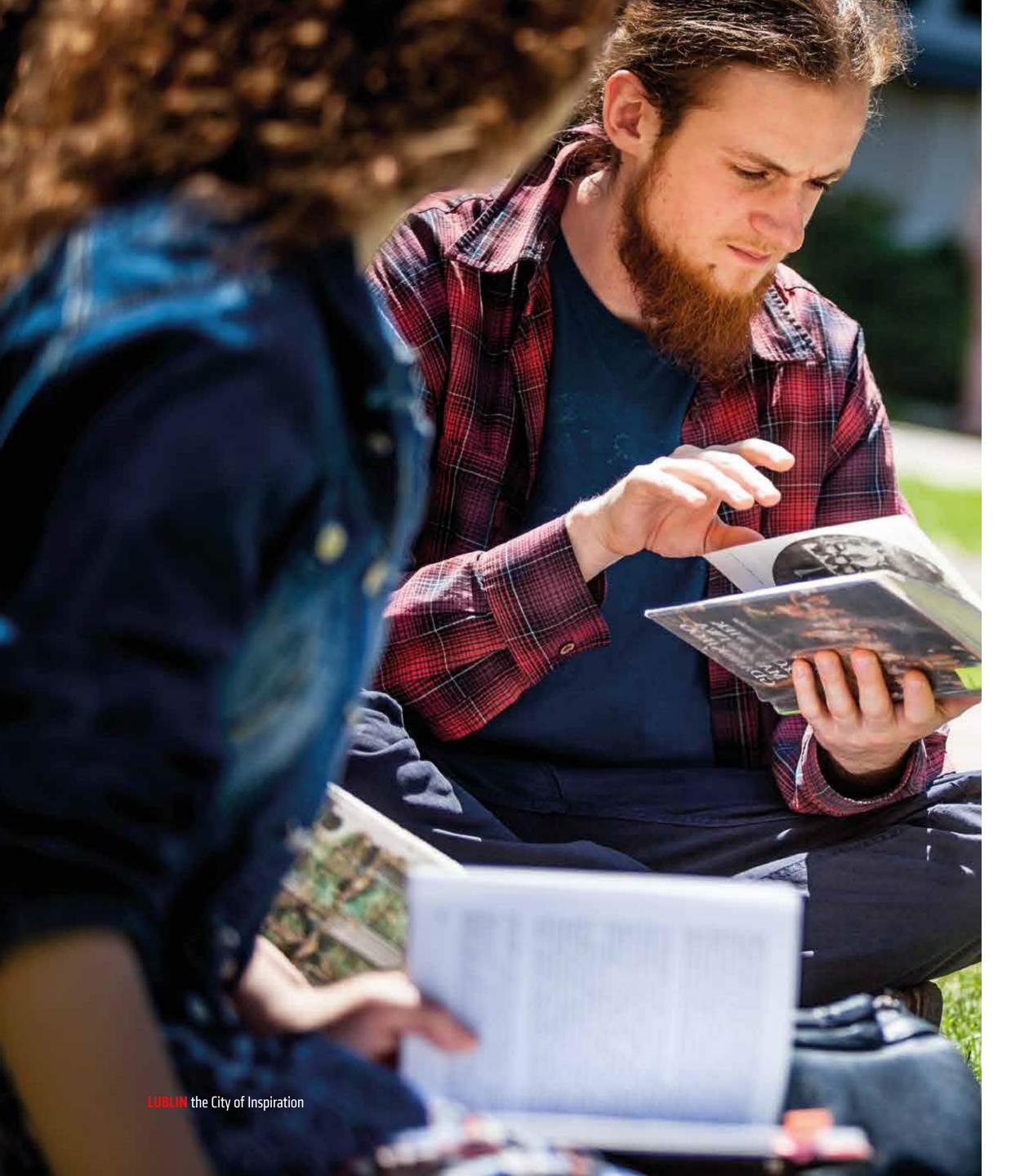
Lublin IT Upland 2010

- Nearly 530 ICT companies
- 2380 IT students
- No cooperation between businesses and academic milieus
- No IT events (LITU Days 30 guests)
- Municipal Government of the City of Lublin did
 not participate in the life of IT industry in Lublin

Lublin IT Upland 2018

- Over 750 ICT companies (45-percent growth)
- Over 5 thousand IT professionals
- Nearly 5,400 IT and IT-related students
- Five higher education institutions providing IT education
- Over 900 IT and IT-related graduates
- Network of contacts, close cooperation between Municipal Government of the City of Lublin, academic milieus,
 spiration and businesses (LITU Days 1000 guests)





Study in Lublin 2011

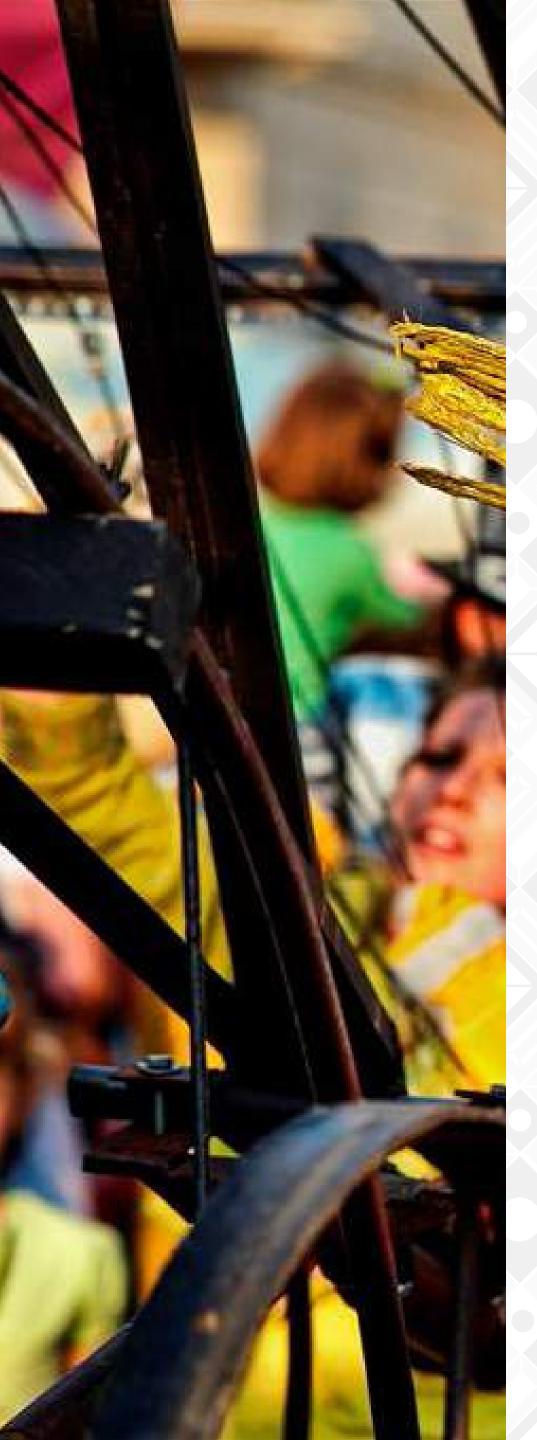
Fig

- 1,401 international students
- Internationalisation rate of 1.4%
- 5 programmes delivered in English
- Students of 40 different nationalities

Study in Lublin 2018

- 6,312 international students
- Internationalisation rate of 8%
- 49 programmes delivered in English
- Students of 96 different nationalities

By 2020 international students will have spent PLN 557 million in Lublin.



Plans for the future 2025

- The city where innovations occur in universities and are introduced in businesses every day
- 15% of international students in 2025
- Engaging academic staff in internationalisation and international research
- 100 programmes delivered in English
- Leading centre of creativity, IT and startups ranking first in Poland
- The city is inspired by business and academic institutions

Challenges

- Developing a system for commercialising research carried out in universities (founding partnerships in cooperation with universities)
- Taking common actions aimed at marketing academic nature of Lublin
- Local higher education institutions developing programmes which complement each other
- Tailoring syllabi to the needs of the local job market
- Promoting practical education
- Restructuring public universities
- Involving academic staff, students, and research in international cooperation
- Improving Lublin citizens' English language skills



